



*Training and Protection Solutions*

**THE TAYLOR GROUP  
TAYLOR GROUP (Asia) Pte Ltd  
&  
INTERNATIONAL PUBLIC SAFETY TRAINING ALLIANCE**

*Capability and Summary Statement*

**Phone: +1301-218-3986**

**Fax: +1301-218-3987**

**POC: Robert Taylor, Sr.**

**Email: [robsr@taylorgroup.net](mailto:robsr@taylorgroup.net)**

**POC: Robert Taylor, Jr.**

**Email: [mrt@taylorgroup.net](mailto:mrt@taylorgroup.net)**

**POC: Rajoo T (TG-Asia)**

**Email: [rajoo@taylorgroup.net](mailto:rajoo@taylorgroup.net)**



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## **Company / Institute Name and Cage Code**

The Taylor Group Inc. (TG)  
Cage Code - 3D9G4  
DUNS - 12-752-8748  
CCR Registered - Yes  
ORCA Certification - Current  
NATO SHAPE Contractor Registration (#11754)  
Contractor Manpower Reporting - Current

## **Mailing Address**

### **Headquarters:**

Taylor Group (USA)  
3540 Crain Highway, Suite 343  
BOWIE, Maryland 20716 (USA)

### **Offices:**

Taylor Group (Asia) Pte Ltd  
Block 808 French Road  
#07-173 Kitchener Complex  
SINGAPORE 200808  
Tel: +65 - 67477719  
Fax: +65 - 67475465

## **Websites**

[www.taylorgroup.net](http://www.taylorgroup.net)

*International Public Safety Training Alliance*

[www.pstnetwork.org](http://www.pstnetwork.org)

## **Type of Company**

United States Federal Government – Small Disadvantaged Business Certification  
(#WA00001-0013884)

Maryland/District of Columbia, Minority Supplier Development Certification (#MD1861)

## **Size**

Full time – 10  
Adjunct Instructional Staff – 26  
Support Staff - 15

Protection Operators – (for worldwide deployment)

## Officers:

### President - Robert E. Taylor, Sr.



**Robert, Sr.** has over 40 years of exemplary service with the Federal government until his retirement in March 2002. As a former career Senior Executive (Level 5) and Director of the Office of the Clerk of the United States Merit Systems Protection Board (MSPB), Robert Sr. served as senior advisor to the Agency Chairman on adjudicatory policies, practices and procedures. His most recent accomplishments at MSPB prior to his retirement includes: (1) supervising the design and implementation of a new automated case management system; (2) designing, and supervising the development and implementation of a new agency website; (3) implemented a Board approved recommendation to enhance and expanded the MSPB expedited adjudicatory program; and a variety of other initiatives to facilitate the adjudicatory work of the MSPB. Upon conclusion of his outstanding Federal government career, Robert Sr. was presented with the agency's highest award -The Theodore Roosevelt Award - "For lasting contributions as Clerk of the Board." As Chief Executive Officer for The Taylor Group, Robert Sr. oversees the day-to-day management and administration including contract negotiations and administration, instructor assignments, payroll, and logistics. He is a Notary Public for the State of Maryland and a Member of the American Society of Notaries. Robert Sr. is listed in Marquis Who's Who in the East (1985-1986), Personalities in America (1987).

### Chief Operational Officer - Anthony R. Taylor



**Tony** has more than 19 years of varied experience from operations to executive leadership. An accomplished senior analyst, consultant, application developer and corporate strategist, his vision and expertise in business performance and technology improvements have been instrumental in the development of a "model office" environment within the operations division of a MAJOR Insurance carrier. Offering a rare blend of creative, analytical, technical and operational strengths, Tony has achieved exciting company results thru innovation and has been recognized for his successes with the development of technological solutions, increasing efficiency, customer satisfaction and improving the bottom line. His entrepreneurial background, interpersonal skills and strategic approach to building a business is reflected in his invaluable work directing an operations division. Tony Taylor's exceptional track record of business improvement is based on a philosophy of total enterprise engagement in change. He is known for ability to quickly identify and diagnose core process and efficiency impediments, while working to implement process improvements and technology solutions within the organization, and increasing productivity, efficiency and improving workforce commitment.

### **Vice President, Strategic Partnerships - William “Skip” Jackson**



**Skip** is a leading authority on employee/contractor screening, drug testing, finger printing, badging and D.O.T. rules and regulations. He is a member of SHRM, ASIS and the Contingency Planning Exchange (CPE). His background includes 11 years of Asset Management, Mergers and Acquisitions, where he held a position of Vice President of National Accounts. He has held positions of national prominence for two of the largest Risk Mitigation screening providers in America.

Mr. Jackson has 8 years experience in the Risk Mitigation arena, directing the design and implementation of enterprise-wide Vetting programs for many Fortune 500 corporations including some of America's top employers. Through his expertise in program implementation and design, he has assisted companies and government agencies of all sizes, with the implementation of the practices and technologies which make for an expedient and accurate vetting process. His leadership in the design process has led to the design of systems emphasizing the delivery of confidential information while avoiding the risk of widely disseminating adverse information. As Vice President of Strategic Partnerships and Human Capital, Skip has overall responsibility for overseeing the implementation of logistical operations including Human Resources, Travel Services, VIP Vetting, and other such systems.

### **Co-Founder / Chief of Staff – Ethel R. Taylor**



**Ethel** is Chief of Staff to the President, Director and corporate Secretary for The Taylor Group. Ethel has a variety of Federal and private section experience in management and administration. Prior to her resignation from Federal service in September 1978 to manage her own business, Ethel served as Chief Administrative Officer to the Office of the Assistant Secretary for Health, US Department of Health and Human Services. She provided overall administrative support to the White House Conference on Health as well as other health related organizations. During her Federal career, Ethel received many commendations and awards in recognition of her sustained superior performance. After leaving Federal service, Ethel was co-owner of a successful marketing and distributing business. From 1986 to 1996, Ethel served as office manager for a private Child and Adolescent Psychiatric practice with responsibility for managing patient scheduling and billing. As Chief of Staff, Ethel handles a wide range of matters of importance on behalf of the President, and oversees operations of the Office of the President to include supervision of contractor and consultant staffs, and the Executive Assistant to the Board of Directors.

## **Founder / Executive Consultant - Robert Taylor, Jr**



Robert, Jr (**Mr. T**) is a career security professional with a 27-year record of success in planning and implementing strategically integrated security programs, tactical operations, counter-terrorism, intelligence gathering and executive protection. Robert's unique combination of administrative and operational experience managing high profile national / international events for corporations, governments and elite security organizations. Robert assisted in the development and implementation of cutting edge counter-terrorism and protective security programs throughout the world. In addition to a distinguished and decorated 20+ year law enforcement, he planned and directed the security and protection requirements for visiting dignitaries, corporate executives, and internationally renowned entertainers. He also managed intelligence gathering and protection operations for visiting dignitaries and corporate executives in major high-risk zones, in the USA, Middle & Far East, Southeast Asia, Africa and the Caribbean. He served as a Threat / Risk Assessment specialist and protection trainer to an educational campus in West Africa. Robert obtained his degree in Law Enforcement Technology from Prince Georges College in 1981, and has since amassed multiple "train the trainer" and instructor certifications from around the world.

## **Taylor Group (Asia) - Staff**

### **Executive Director – Dorairajoo Thanabal.**

A career security professional with a 15 year record of success in planning and implementing strategically integrated security programs. For some leading companies such as Federal Express, Nokia Singapore, DuPont, Volvo East Asia, Timberland Lifestyle, Adaptec Manufacturing, Brunei International Airport and Maldives International Airport. He served the Singapore Armed Forces, during his 7 year career, with the Special Forces (1<sup>st</sup> Guards) being assigned to Brunei, Temburong Camp. He completed his tour with the rank of Sergeant. He also served the Singapore Central Narcotics Bureau, for a period of 2 years after his military career in the Intelligence Department. In addition he has forged good business alliance in overseas companies in Brunei, Malaysia, Hong Kong, Thailand as well as Maldives and Dubai and Bangladesh. Dorairajoo obtained his Electrical Engineering Diploma from Ngee Ann Polytechnic in 1984 and Bachelor Degree in Computer Management Technology from Monash University (Distance Learning) in 1995, and has since amassed multiple security products certifications from around the world.

### **Director – Yap Kian Seng**

Director Yap supplies communication, IT Security and IT solutions to the major government department, local telco organization including Oil and gas companies. He carries with him an immense wealth of Management, Marketing & Business experience that he greatly contributes to TG-Asia. His career path begin with Reuters Singapore for 10 years leaving the organization as Technical Manager .He has been

in the field of business for the last 15 years based out in Singapore. He is one of the few registered RCDD in Singapore.

### **Chief of Staff – Analyze Diaz**

She oversees the all the daily activities of the office that spans from logistics support till filing process of the office. She carries with her an abundance of knowledge of shipping procedures regards to International level till local procedures. This experience has indeed served Securcomm Solution well with our current standing of representing International product agencies that requires shipping equipment into Singapore and within the Asia continent. She holds a Bachelor Degree in Business Administration.

### **Head of Engineering – Kelvin Ee**

Currently spearheading Support & Maintenance Division, with a 10 years experience in IT and Security field and handles all clients in good care. He is a person who will never let his clients fall into disappointment and will achieve whatever to satisfy the clients' need. Manage and delegates daily work and project management experience such as deployment of City Wide CCTV system, Enterprise level Card Access system. A Factory Certified Engineer for systems such as American Dynamics, Software House, Kantech, and Samsung product lines. Achieving more government projects is one of his goals. He contributes his every best and effort in every project he deals with.

### **Insurance**

The Taylor Group maintains Errors and Omissions insurance in the amount that is requested from the government for the duration of the contract, and will offer proof of such coverage. The Taylor Group will also show proof of liability for injury to include worker's compensation and automobile coverage. You may request certificates from our carriers regarding the required coverage at any time.

General Liability for Law Enforcement Trainers – Policy # CJ100146

Public Liability – Policy # LPX/P0229250

Workmens' Compensation – Policy # LWC/P0229220

### **Underwriter**

Colony Insurance Company

8720 Stony Point Parkway, Suite 300, Richmond, VA 23235

Telephone: (804) 560-2000

Toll Free (800) 577-6614

BMC Insurance Agencies Pte Ltd

122 Middle Road #07-05 Midlink Plaza, Singapore 188973

Telephone: (65) 22249604

## **Limit of Liability – Worldwide Coverage**

- ~ \$1,000,000 each person, \$1,000,000 per incident, \$2,000,000 annual aggregate
- ~ \$500,000 each person, \$500,000 per incident

## **Qualification Summary**

Since 1987, The Taylor Group / Taylor Group Asia Pte Ltd (hereto referred to as **TG**) have served the training and protection needs of government worldwide, all branches of the Military, and the Private sector. Incorporating the latest training methodologies and results of lessons learned from active, high risk combat theater deployments as well as other criminal and terrorist sector actions. We welcome the opportunity to demonstrate our capabilities and assist clients with choosing appropriate products, training and learning programs.

Our goal is to develop a targeted client strategy to solve, assist and create appropriate instruction with scalable programs and solutions, delivered at the right time, at the right price.

**Installation Security:** Over the past 27 years, TG has developed and conducted complex threat and risk assessment operations at the national and international levels. We have supervised and implemented electronic security systems for large development companies, shopping / commercial complexes, and large scale residential development. With over 19 years of experience in administering complex security operations involving high profile events and personalities for national and international government agencies, TG has the expertise required to successfully handle any of your needs.

**VIP Protection / Surveillance Detection:** TG has extensive knowledge, resources and experience in VIP protection operations, training and use of network resources. With immediate access to an extensive database of trained, experienced and internationally based operators we can meet all of your service needs quickly. Our operators have worked in an closely with federal, state and municipal law enforcement and intelligence agencies from around the world, in sensitive and high-alert event coordination and VIP protection of internationally known political, religious leaders and celebrities.

**Administration and Operations:** Our executive staff possesses for than 80 years of experience in administrative management and decision-making roles. We have coordinated large projects requiring multiple recommendations and policy implementations affecting a large number of employees and clients. TG has “boots on the ground” skill sets handling multiple decision making responsibilities in situations involving violent criminal activity and terrorist activities.

**Training - Advance and Specialized:** The Taylor Group is the industry standard we discussing training. Over the past 18 years, we have served more than 1600 law enforcement, military and emergency response agencies worldwide. From conception to implementation, we provide more than 70 programs and more than 400 courses (coming November 2009) online, we stand ready to meet your specific training requirements.

The Taylor Group team has performed superbly while meeting or exceeding unique and demanding workloads. Customer feedback (via course evaluations and past performance evaluation reports submitted) consistently praise the TG Contract Management team. Similarly, end-of-exercise contract performance reviews repeatedly cite The Taylor Group's positive impact on training and timely delivery of all contracted services.

## Solutions:

- Law Enforcement & Military
- Information Technology (Security)
- Firefighter & Emergency Response
- Security - Public Safety
- Health, Wellness & Fitness
- Advanced Instructor Development
- National Incident Management System (NIMS)
- Security Checkpoint Certification
- Anti / Counter Terrorism
- American Dynamics Video Management System
- Software House Enterprise Platform Security Management System
- Samsung Video Management System
- Global Positioning System
- Military Hardware/Software Acquisition
- X-Ray Equipment Technologies
- Hazmat Equipment
- Bomb Blast Protection / Containment Equipment
- Crime Lab / Forensic Equipment
- RFID Personnel Tracking Solution

Go to our website for details.

